SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-Q

(Mark One)
(X) QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934.
For the quarterly period ended September 30, 1995
OR
() TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the transition period from to
Commission file number 1-9516
American Real Estate Partners, L.P.
(Exact name of registrant as specified in its charter)
Delaware 13-3398766
(State or other jurisdiction of (I.R.S. Employer Identification No.) incorporation or organization)
100 South Bedford Road, Mt. Kisco, NY 10549
(Address of principal executive offices) (Zip Code)
(Registrant's telephone number, including area code) (914) 242-7700
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes X No
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PART I. FINANCIAL INFORMATION

The financial information contained herein is unaudited; however, in the opinion of management, all adjustments necessary for a fair presentation of such financial information have been included. All such adjustments are of a normal recurring nature.

CONSOLIDATED BALANCE SHEETS

	September 30, 1995	December 31, 1994
()		
(unaudited)		
ASSETS		
Real estate leased to others:		
Accounted for under the financing method	\$284,486,254	\$314,260,786
Accounted for under the operating method, net of	7204,400,234	7314,200,700
accumulated depreciation	127,848,162	123,438,444
Cash and cash equivalents	153,417,795	18,615,572
Mortgages and note receivable	15,128,938	8,301,090
Hotel operating properties,		
net of accumulated depreciation	13,448,700	13,654,442
Receivables and other assets	8,278,980	5,373,553
Construction in progress	8,119,503	6,681,333
Debt placement costs,		
net of accumulated amortization	1,969,014	2,130,003
Property held for sale	706 , 929	412,717
TOTAL	\$613,404,275	\$492,867,940

See notes to consolidated financial statements

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CONSOLIDATED BALANCE SHEETS - Continued

September 30, December 31, 1995 1994

(unaudited)

LIABILITIES

LIABILITIES		
Mortgages payable	\$157,338,916	\$174,095,697
Senior indebtedness	33,923,329	45,231,106
Construction loans payable Accounts payable, accrued expenses	13,738,097	2,393,954
and other liabilities	6,929,146	6,496,410
Deferred income	3,525,386	3,637,398
Distributions payable	1,688,416	1,776,482
Total liabilities	217,143,290	233,631,047
	21,7110,230	200,001,011
Oranitaranta and Oraniaranaia		
Commitments and Contingencies (Notes 1 and 3)		
PARTNERS' EQUITY		
Limited partners: Preferred units, \$10 liquidation preference, 5% cumulative pay-in- kind redeemable; 4,200,000		
authorized, 1,975,640 issued and		
outstanding	20,250,310	-
Depositary units; 26,850,000 authorized; 25,666,640 and 13,812,800 outstanding as of September 30, 1995 and		
December 31, 1994	379,086,383	265,039,380
General partner	8,108,157	5,381,378
Treasury units at cost: 1,037,200 depositary units as of September 30, 1995 and		
December 31, 1994	(11,183,865)	(11,183,865)
Total partners' equity (Note 8)	396,260,985	259,236,893
TOTAL	\$613,404,275	\$492,867,940
=======================================		

See notes to consolidated financial statements

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CONSOLIDATED STATEMENTS OF EARNINGS (unaudited)

Three Months Ended September 30,

	3.005	1004
	1995	1994
_		
Revenues:		
Interest income:		
Financing leases	\$7,067,897	\$ 7,884,402
Other	2,696,737	249,778
Rental income	4,991,946	4,784,287
Hotel operating income	2,009,954	1,831,923
Other income	2,478,785	-
	19,245,319	14,750,390

Expenses:		
Interest expense	4,507,040	5,487,214
Depreciation and amortization	1,322,489	1,241,671
General and administrative		
expenses	716,138	700 , 866
Property expenses	892 , 237	1,245,869
Hotel operating expenses	1,841,441	1,663,865
	9,279,345	10,339,485
Earnings before property		
transactions	9,965,974	4,410,905
Provision for loss on real estate	(611,552)	(75,000)
Gain on sales and disposition		
of real estate	176,223	237,607
NEW ENDINGS	0 0 500 645	A 572 510
NET EARNINGS	\$ 9,530,645	\$ 4,573,512
Net earnings attributable to:		
Limited partners	\$ 9,340,985	\$ 4,482,499
General partner	189,660	91,013
	103/000	31,010
	\$ 9,530,645	\$ 4,573,512
=======================================		
Net earnings per limited		
partnership unit (Note 9)	\$.33	\$.32
=======================================		
Weighted average limited partnership		
units and equivalent partnership		
units and equivalent partnership units outstanding	28,250,316	13,812,800
======================================	20,230,310	13,012,000

See notes to consolidated financial statements

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CONSOLIDATED STATEMENTS OF EARNINGS (unaudited)

	Nine Months E	inded September 30,
	1995	1994
Revenues:		
Interest income:		
Financing leases	\$22,467,147	\$24,115,842
Other	5,408,546	1,062,677
Rental income	14,513,015	14,017,037
Hotel operating income	7,461,546	6,653,625
Other income	2,827,762	_
	52,678,016	45,849,181
Expenses:		
Interest expense	14,851,602	17,317,094
Depreciation and amortization	3,883,370	3,554,710
General and administrative		
expenses	2,030,946	1,972,646
Property expenses	2,823,225	3,107,994
Hotel operating expenses	5,632,395	5,225,566
	29,221,538	31,178,010

Earnings before property transactions Provision for loss on real estate Gain on sales and	23,456,478 (611,552)	
disposition of real estate	4,412,724	3,837,764
NET EARNINGS	\$27,257,650	\$18,121,935
Net earnings attributable to: Limited partners General partner	\$26,715,223 542,427	\$17,761,308 360,627
	\$27,257,650	\$18,121,935
Net earnings per limited partnership unit (Note 9)	\$ 1.06	\$ 1.29
Weighted average limited partnership units and equivalent partnership units outstanding and subscribed	27,231,875	13,812,800

See notes to consolidated financial statements

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CONSOLIDATED STATEMENT OF PARTNERS' EQUITY Nine Months Ended September 30, 1995 (unaudited)

	General Partner`s Equity	Limited Partn Depositary Units	Preferred	Units Held	Partners'
Balance - December 31, 1994	\$5,381,378	\$265,039,380	\$ -	\$(11,183,865)	\$259,236,893
Net earnings	542,427	26,715,223	-	-	27,257,650
Rights offering	-	88,903,800	19,756,400	-	108,660,200
Expenses of Rights Offering	(21,890)	(1,078,110)	-	-	(1,100,000)
Capital contribution	2,206,242	-	-	-	2,206,242
Pay-in-kind distribution	- 	(493,910)	493,910	-	-
Balance - September 30, 199	5 \$8,108,15 =======	7 \$379,086,3	83 \$ 20,250,3 ========	310 \$(11,183,86.	5) \$396,260,985

See notes to consolidated financial statements

CONSOLIDATED STATEMENTS OF CASH FLOWS (unaudited)

Nine Months Ended September 30,

	1995	1994
CASH FLOWS FROM OPERATING ACTIVITIES:		
Net earnings	\$ 27,257,650	\$18,121,935
Adjustments to reconcile earnings to net		
cash provided by operating activities:		
Depreciation and amortization	3,883,370	3,554,710
Amortization of deferred income	(19,663)	(19,663)
Gain on sales and	(4 410 704)	(2 027 764)
disposition of real estate Provision for loss on real estate	(4,412,724) 611,552	(3,837,764) 387,000
Changes in:	011,332	387,000
Decrease in deferred income	(2,730)	(2,730)
Increase in receivables	(2,730)	(2,730)
and other assets	(3,572,080)	(301,706)
Increase in accounts payable	. , , ,	, , ,
and accrued expenses	345,877	2,425,610
Net cash provided by		
Net cash provided by operating activities	24,091,252	20,327,392
	24,031,232	20,321,332
CASH FLOWS FROM INVESTING ACTIVITIES:		
Increase in mortgages and note receivable	(7,397,365)	_
Net proceeds from the sale and		
disposition of real estate	18,186,937	10,311,469
Principal payments received on leases		
accounted for under the financing method	5,400,265	4,975,192
Principal receipts on mortgages receivable	223,407	204,264
Property acquisitions	(3,104,338)	(526, 498)
Capitalized expenditures for real estate	(722,155)	(1,244,426)
Construction in progress	(11,641,549)	(5,950,521)
Balloon payment of mortgage receivable	_	1,392,649
Not an experience of April 2		
Net cash provided by	945,202	9,162,129
investing activities	943,202	9,102,129
CASH FLOWS FROM FINANCING ACTIVITIES:		
Partners' equity:		
Proceeds from Rights Offering	110,866,442	_
Expenses of the Rights Offering	(468,380)	- (1 020 460)
Distributions to partners	(88,066)	(1,839,468)
Mortgages payable: Increase in mortgages payable	9,800,000	282,931
Periodic principal payments	(6,756,450)	(6,907,589)
Balloon payments	(3,632,696)	(5,857,582)
Increase in construction loans payable	11,344,143	=
Debt placement costs	8,553	(652,742)
Senior debt principal payment		(10,000,000)
Net cash provided by (used in)		
financing activities	109,765,769	(24,974,450)
NET INCREASE IN CASH		
AND CASH EQUIVALENTS	134,802,223	4,515,071
CASH AND CASH EQUIVALENTS, beginning of	101,002,220	1,010,011
period	18,615,572	14,932,560
	• •	• •
CASH AND CASH EQUIVALENTS, end of		
period	\$153,417,795	\$19,447,631

Continued.....

CONSOLIDATED STATEMENTS OF CASH FLOWS (unaudited) - Continued

	Nine Months Ended	d September 30,
	1995	1994
	1993	1001
SUPPLEMENTAL INFORMATION: Cash payments for interest ===================================	\$ 14,319,879	\$15,877,347
SUPPLEMENTAL SCHEDULE OF NONCASH INVESTING ACTIVITIES: Property acquired in satisfaction of mortgages: Addition to property accounted for under the operating method Addition to property held for sale Decrease in mortgages receivable Decrease in deferred income	\$ 256,492 - (365,774) 109,282	\$ 6,660,065 300,530 (9,083,588) 2,122,993
	\$ -	\$ -
Reclassification of real estate: From financing lease To property held for sale From construction in progress To operating lease From operating lease	\$ (911,552) 1,109,552 (11,184,623) 11,184,623 (198,000)	\$(2,436,929) 3,144,106 - 206,107 (913,284)
=======================================	\$ -	\$ -
Reclassification - Other: From receivables and other assets To expenses of Rights Offering	\$ (544,761) 544,761	\$ - -
=======================================	ş –	\$ -

See notes to consolidated financial statements

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (unaudited)

1. General

The accompanying consolidated financial statements, footnotes and discussions should be read in conjunction with the consolidated financial statements, related footnotes and discussions contained in the Company's annual report on Form 10-K for the year ended December 31,

The results of operations for the three and nine months ended September 30, 1995 are not necessarily indicative of the results to be expected for the full year.

2. Conflicts of Interest and Transactions with Related Parties $\,$

- a. From the commencement of the Exchange through September 30, 1995, the Company (i) sold or disposed of an aggregate of 133 properties of the Predecessor Partnerships for an aggregate amount of approximately \$66,420,000 net of associated indebtedness which encumbered such properties at the consummation of the Exchange and (ii) refinanced 25 Predecessor Partnerships' properties with an aggregate appraised value, net of the amount of the refinanced debt, of approximately \$44,431,000 for a sum total of approximately \$110,851,000. Aggregate appraised values attributable to such properties for purposes of the Exchange were approximately \$102,582,000. Sixteen acquisitions have been made since the commencement of the Exchange, including two joint ventures entered into in 1994 to develop two apartment complexes, for an aggregate investment of approximately \$56,000,000. Reinvestment incentive fees of approximately \$354,000 have previously been paid to the General Partner, and approximately \$110,000 are payable to the General Partner for the 1994 acquisitions (two joint venture investments) upon completion of the projects (see note 6). One property has been acquired in 1995. A reinvestment incentive fee of approximately \$15,000 may be payable to the General Partner with respect to this property. The General Partner will be entitled to receive this fee plus similar fees with respect to other properties acquired during the remainder of 1995 provided that the subordination requirements that are presently being met, are met as of December 31, 1995 (see note 6).
- b. The Company and certain affiliates of its General Partner entered into an agreement with the third-party landlord of its leased executive office space. The agreement provided for the Company and these affiliates to relocate their offices to an adjacent building also owned by the landlord which relocation occurred in September 1995. In accordance with the agreement, the Company entered into a lease, expiring in 2001, for 7,920 square feet of office space, at an annual rental of approximately \$153,000. The Company has sublet to certain affiliates 3,205 square feet at an annual rental of approximately \$62,000, resulting in a net annual rental of approximately \$91,000. The prior lease, which was terminated, provided for approximately 6,900 square feet at an annual rental of \$155,000.

In addition, the Company and an affiliate received a lease termination fee of \$350,000 which is presently intended to be allocated \$175,000 to the Company and \$175,000 to the affiliate.

3. Commitments and Contingencies

a. On July 31, 1992, Chipwich, Inc. ("Chipwich") parent of Peltz Food Corporation, a tenant in a property owned by the Company, filed a voluntary petition for reorganization pursuant to the provisions of Chapter 11 of the Federal Bankruptcy Code. Chipwich then filed a motion for rejection of the lease and pursuant to an order of the Bankruptcy Court, the lease was rejected on September 29, 1992. There was a

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guarantor of the lease and the Company agreed to settle its claim against the guarantor. The guarantor paid the Company \$2,200,000 in full satisfaction of its leasehold obligation which, net of related costs, resulted in approximately \$2,034,000 of "Other income" in the three and nine month periods ended September 30, 1995. The Company reclassified this property to "Property held for sale" and reduced its carrying value to net realizable value by recording a provision for loss of \$611,552 in the three and nine month periods ended September 30, 1995.

- b. On January 26, 1993, Be-Mac Transport Company, Inc. ("Be-Mac"), a tenant in a property owned by the Company, filed a voluntary petition for reorganization pursuant to the provisions of Chapter 11 of the Federal Bankruptcy Code. Be-Mac then filed a motion for rejection of the lease and pursuant to an order of the Bankruptcy Court, the lease was rejected on February 24, 1993. There was a guarantor of the lease and the Company settled its unsecured proof of claim for \$377,000. As a result, \$377,000 of "Other income" was recognized in the nine month period ended September 30, 1995. The Company re-let the property effective March 1, 1994 at an annual rental of \$120,000. At September 30, 1995, the property has a carrying value of approximately \$932,000 and is unencumbered by any mortgage.
- c. On September 30, 1995, the Company held a mortgage note receivable in the principal amount of approximately \$258,000 which is in default. The mortgage encumbers one property together with a collateral assignment of the ground lease and rent. The property is tenanted by Gino's. The mortgage had been taken back by a Predecessor Partnership in connection with the sale of this property. The tenant remained current in its lease obligations. As of September 30, 1995, the Company has commenced foreclosure action on this property located in Pennsylvania. No gain or loss is anticipated upon foreclosure because the estimated fair value of the property exceeds its carrying value.

During the nine months ended September 30, 1995, the Company completed foreclosure actions on three properties (one in Pennsylvania and two in New Jersey), tenanted by Gino's and Foodarama. As a result, real estate with a carrying value of approximately \$256,000 was recorded. No gain or loss was incurred upon foreclosure as the estimated fair value of the properties exceeds their carrying value.

d. Lockheed Missile & Space Company, Inc. ("Lockheed"), a tenant of the Company's leasehold property in Palo Alto, California, has entered into a consent decree with the California Department of Toxic Substances Control ("CDTS") to undertake certain environmental remediation at this property. Lockheed has estimated that the environmental remediation costs may be up to approximately \$14,000,000. In a non-binding determination by the CDTS, Lockheed was found responsible for approximately 75% of such costs and the balance was allocated to other parties. The Company was allocated no responsibility for any such costs.

Lockheed has served a notice that it may exercise its statutory right to have its liability reassessed in a binding arbitration proceeding. In connection with this notice, Lockheed has stated that it will attempt to have allocated to the Company and to the Company's ground-lessor (which may claim a right of indemnity against the Company) approximately 9% and 17%, respectively, of the total remediation costs. The Company believes that it has no liability for any of such costs and in any proceeding in which such liability is asserted against it, the Company will vigorously contest such liability. In the event any of such liability is allocated to the Company, it will seek indemnification from Lockheed in accordance with its lease.

e. On January 25, 1995, the Grand Union Company, a tenant leasing eight properties owned by the Company, filed a prepackaged voluntary petition for reorganization pursuant to the provisions of Chapter 11 of the Federal Bankruptcy Code. These eight properties' annual rentals total approximately \$1,450,000 (including two properties which are sub-let, representing approximately \$58,000 in annual rentals). The tenant is current in its obligations under the leases. The tenant rejected the

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lease on one property located in Waterford, NY effective July 31, 1995 by order of the Bankruptcy Court on June 6, 1995. The annual rent for this property was approximately \$103,000, its carrying value at September 30, 1995 is approximately \$1,045,000 and it is unencumbered by any mortgage. The Company believes the carrying value of this property is fairly stated. In June 1995, the tenant emerged from Bankruptcy.

The tenant affirmed five of the seven remaining leases and allowed the two sub-let properties' leases to remain in effect. At September 30, 1995, the carrying value of these seven properties is approximately \$11,270,000. One of these properties is encumbered by a nonrecourse mortgage payable of approximately \$4,694,000. The Company has filed a proof of claim with the Bankruptcy Court for the rejected lease.

f. On June 23, 1995, Bradlees Stores, Inc., a tenant leasing four properties owned by the Company, filed a voluntary petition for reorganization pursuant to the provisions of Chapter 11 of the Federal Bankruptcy Code. The annual rentals for these four properties is approximately \$1,320,000. The tenant is current in its obligations under the leases. The tenant has not yet determined whether it will exercise its right to reject or affirm the leases which will require an order of the Bankruptcy Court. There are existing assignors who are still obligated to fulfill all of the terms and conditions of the leases.

At September 30, 1995, the carrying value of these four properties is approximately \$7,619,000. Two of the properties are encumbered by nonrecourse mortgages payable of approximately \$2,112,000.

g. On September 18, 1995, Caldor Corp., a tenant in a property owned by the Company, filed a voluntary petition for reorganization pursuant to the provisions of Chapter 11 of the Federal Bankruptcy Code. The annual rental for this property is approximately \$248,000. The tenant is current in its obligations under the lease with the exception of approximately \$12,000 of pre-petition rent. The tenant has not yet determined whether it will exercise its right to reject or affirm the lease which will require an order of the Bankruptcy Court. At September 30, 1995, the property has a carrying value of approximately \$2,019,000 and is unencumbered by any mortgage.

4. Mortgages and Note Receivable

On August 15, 1995, the Company invested approximately \$7.1 million in a note receivable by purchasing a portion (approximately 1.85%) of an unsecured Senior Term Facility Agreement ("Facility Agreement"). The borrower is Queens Moat Houses P.L.C. ("Queens Moat") and certain subsidiaries. Queens Moat is a United Kingdom based hotel operator with properties in the U.K., Germany, Netherlands, France and Belgium. The Company purchased its participation portion from Lazard Freres & Co. LLC, defined as a Priority Lender in the Facility Agreement, at 71.75%of the face amount of the Company's pro rata portion of the Facility Agreement's outstanding senior advances on the acquisition date. The Facility Agreement's advances are denominated in Pounds Sterling, Deutsche Marks, Dutch Guilders, Belgian Francs and French Francs. The discount at acquisition date, based on the then existing spot rate, was $% \left(1\right) =\left(1\right) \left(1\right) \left($ approximately \$2.8 million. The Facility Agreement matures December 31, 2000 and bears interest at LIBOR (London Interbank Offered Rate) plus 1.75% per annum for the relevant currencies. Interest will accrue from July 1, 1995 to June 30, 1996 which will then be due and payable to the Company. Subsequent to June 30, 1996 interest periods and payments can vary from one month to two, three or six months at the discretion of the borrower. There are scheduled repayments of the advances over the term of the loan. In addition, repayments are required when certain underlying assets are sold.

The discount at acquisition date will be amortized on a straight-line basis over the term of the Facility Agreement. In accordance with accounting policy, foreign exchange gains and losses will be recorded each quarter based on the prevailing exchange rates at each balance

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sheet date. Foreign exchange gains of approximately \$216,000 have been recognized and are included in "Other income" during the three and nine month periods ended September 30, 1995.

At September 30, 1995, the Company owned five properties that were being actively marketed for sale. At September 30, 1995, these properties have been stated at the lower of their carrying value or net realizable value. The aggregate net realizable value of the properties is estimated to be approximately \$ 707,000.

6. Significant Property Transactions

- a. The Company entered into two joint ventures in June 1994 with unaffiliated co-venturers for the purpose of developing luxury garden apartment complexes. Both of these joint ventures have been consolidated in the accompanying financial statements.
- 1. The first joint venture, formed as an Alabama Limited Liability Company, is developing a 240 unit multi-family project situated on approximately twenty acres, currently owned by the joint venture, located in Hoover, Alabama, a suburb of Birmingham. The Company, which owns a seventy percent (70%) majority interest in the joint venture, contributed \$1,750,000 in June 1994 and the co-venturer contributed \$250,000. As of September 30, 1995, \$250,000 representing the minority interest of the co-venturer has been included in "Accounts payable, accrued expenses, and other liabilities" in the accompanying financial statements. The co-venturer will be credited with \$500,000 of additional capital in lieu of receiving a general contractor's fee. Distributions will be made in proportion to ownership interests. Construction financing has been obtained by the joint venture in the amount of \$8,760,000, which can be increased by \$100,000, and is guaranteed by the co-venturer and personally by its principals. The Company has approved approximately \$290,000 of additional improvements and upgrades. Such additional costs will be funded by partners' capital contributions in accordance with their pro rata partnership interests. As of September 30, 1995, approximately \$140,000 has been funded by the Company. The development costs are expected to total approximately \$11,650,000. As of September 30, 1995, approximately \$11,185,000 of development costs have been incurred, including the acquisition of land valued at approximately \$1,138,000. Construction loan funding at September 30, 1995 is approximately \$8,528,000. As of September 30, 1995, all rental units were completed and available for occupancy with 70% of these units leased. An affiliate of the Company's co-venturer is managing the property. Net rental operations to date have resulted in a loss of approximately \$69,000 including approximately \$184,000 of depreciation before consideration of the co-venturer's minority interest in such loss of approximately \$21,000.

A reinvestment incentive fee of approximately \$40,000\$ will be due the general partner upon completion of the project (see note 2).

2. The second joint venture, a Delaware limited partnership, is developing a 288 unit multi-family project situated on approximately thirty-three acres in Cary, North Carolina (Raleigh-Durham area). The Company, which owns a ninety percent (90%) majority interest in the partnership, has contributed approximately \$4,022,000 as of September 30, 1995 and is a limited partner. The Company has fulfilled its contribution obligation. The co-venturer is the general partner and has a limited partner interest. The Company is entitled to a cumulative annual preferred return of 12% on its investment before cash distributions are made in proportion to ownership interests. Construction financing has been obtained by the joint venture in the amount of \$12,205,000 and is guaranteed by the joint venture general partner and personally by its principals. The development costs are expected to total approximately \$16,100,000. As of September 30, 1995, approximately \$9,451,000 of development costs have been incurred, including the acquisition of land valued at \$1,600,000. Construction loan funding at September 30, 1995 is approximately \$5,210,000. The first units are expected to be available for occupancy in October 1995 and project completion is presently scheduled for May 1996. An affiliate of the Company's co-venturer will manage the property.

A reinvestment incentive fee of approximately \$70,000\$ will be due the Company's general partner upon completion of the project (see note 2).

- b. On February 1, 1995, the Penske Corp. exercised its purchase option on three properties leased from the Company (two in New Jersey and one in New York). The selling price was approximately \$4,535,000 and a gain of approximately \$1,019,000 was recognized in the nine months ended September 30, 1995. Each property was encumbered by first and second mortgages which totalled approximately \$1,152,000 and which were paid from the sales proceeds.
- c. On March 24, 1995, the Company sold the property tenanted by Pace Membership Warehouse, Inc. in Taylor, Michigan. The selling price was \$9,300,000 and a gain of approximately \$3,307,000 was recognized in the nine months ended September 30, 1995. The property was encumbered by a nonrecourse mortgage payable of approximately \$4,346,000 which the purchaser assumed.
- d. On May 18, 1995, the Company purchased approximately 248 acres of partially improved land located in Armonk, New York. The purchase price was approximately \$3,044,000. The Company intends to construct approximately 45 to 50 single-family detached luxury homes subject to subdivision and other required approvals. No material development costs have yet been incurred.

A reinvestment incentive fee of approximately \$15,000 may be due the Company's general partner (see note 2).

e. On June 28, 1995, General Signal Technology Corporation, a tenant of a property located in Andover, Massachusetts exercised its rights under the lease to purchase the property. The selling price was approximately \$19,857,000 and a loss of approximately \$125,000 was recognized in the nine months ended September 30, 1995. The property was encumbered by two nonrecourse mortgages payable which totalled approximately \$10,718,000 and were paid from the sales proceeds.

7. Mortgages Payable

On July 25, 1994 the Company obtained financing on the two apartment complexes located in Lexington, Kentucky. The two nonrecourse mortgage loans in the amount of \$5,500,000 and \$4,500,000 for Stoney Falls and Stoney Brooke Apartments, respectively, bear interest at 8.375% and mature in ten years when balloon payments totalling approximately \$8,150,000 will be due. Under the terms of the loans, \$100,000 was initially funded on each loan with the balance funded in January 1995. Debt placement costs of approximately \$250,000 have been incurred. Annual debt service on the two loans is approximately \$956,000.

8. Distributions Payable

Distributions payable represent amounts accrued and unpaid due to non-consenting investors ("Non-consents"). Non-consents are those investors who have not yet exchanged their limited partnership interests in the various Predecessor Partnerships for limited partnership units of American Real Estate Partners, L.P.

9. Rights Offering

A registration statement on Form S-3 relating to the Rights Offering (Registration No. 33-54767) was filed with the Securities and Exchange Commission and declared effective February 23, 1995.

On March 1, 1995, the Company issued to record holders of its Depositary Units one transferable subscription right (a "Right"), for each seven Depositary Units of the Company held on February 24, 1995, the record

date. The Rights entitled the holders thereof (the "Rights Holders") to acquire during the subscription period at a subscription price of \$55, six Depositary Units and one 5% cumulative pay-in-kind redeemable preferred unit representing a limited partner interest ("Preferred Units"). The subscription period commenced on March 1, 1995 and expired at the close of business on March 30, 1995.

The Preferred Units have certain rights and designations, generally as follows. Each Preferred Unit will have a liquidation preference of \$10.00 and will entitle the holder thereof to receive distributions thereon, payable solely in additional Preferred Units, at the rate of \$.50 per Preferred Unit per annum (which is equal to a rate of 5% of the liquidation preference thereof), payable annually on March 31 of each year (each, a "Payment Date"), commencing March 31, 1996. On any Payment Date commencing with the Payment Date on March 31, 2000, the Company, with the approval of the Audit Committee of the Board of Directors of the General Partner may opt to redeem all, but not less than all, of the Preferred Units for a price, payable either in all cash or by issuance of additional Depositary Units, equal to the liquidation preference of the Preferred Units, plus any accrued but unpaid distributions thereon. On March 31, 2010, the Company must redeem all, but not less than all, of the Preferred Units on the same terms as any optional redemption.

1,975,640 Rights were issued in the Rights Offering of which 418,307 were exercised. 190,554 Depositary Units and 31,759 Preferred Units were subscribed for through the exercise of the Over-Subscription Privilege by Rights Holders other than High Coast Limited Partnership ("High Coast"), a Delaware limited partnership.

High Coast acted as guarantor for the Rights Offering and is an affiliate of Carl C. Icahn, ("Icahn"), the Chairman of American Property Investors, Inc., ("API"), the general partner of the Company. API is also the general partner of the guarantor and the two limited partners are affiliates of and are controlled by Icahn. Pursuant to its subscription guaranty, High Coast oversubscribed for a total of 9,343,998 Depositary Units and 1,557,333 Preferred Units. As a result, the Rights Offering was fully subscribed. The proceeds received by the Company, after deduction of expenses of approximately \$1.1 million incurred by the Company in connection with the Rights Offering, were approximately \$107.6 million.

In addition, in accordance with the terms of the Company's and its subsidiary's partnership agreements, API was required to contribute \$2,206,242 in order to maintain its aggregate 1.99% general partnership interest.

On April 12, 1995, the Company received \$108,660,200, the gross proceeds of the Rights Offering, from its subscription agent and \$2,206,242 from API. The Company issued 1,975,640 Preferred Units and an additional 11,853,840 Depositary Units. Trading in the Preferred Units commenced March 31, 1995 on the New York Stock Exchange ("NYSE") under the symbol "ACP PR". The Depositary Units trade on the NYSE under the symbol "ACP".

As of November 7, 1995, High Coast owns 1,741,688 Preferred Units and 12,479,612 Depositary Units.

10. Earnings Per Share

Net earnings per limited partnership unit and equivalent partnership units are computed using the weighted average number of units and equivalent units outstanding during the period. The earnings per share calculation for the nine months ended September 30, 1995 assumes the Depositary and Preferred Units subscribed for in the Rights Offering were outstanding at the beginning of the year. Also with respect to the nine months ended September 30, 1995 calculation, net income has been increased by approximately \$2,100,000 in accordance with the modified

treasury stock method. The dilutive effect of preferred units and the pro rata quarterly portion of the annual pay-in-kind distribution to preferred unitholders have been included in the earnings per share calculation, as calculated under the effective yield method, as equivalent depositary units. (See note 9).

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION
AND RESULTS OF OPERATIONS

General

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Historically, substantially all of the Company's real estate assets have been net leased to single corporate tenants under long-term leases. With certain exceptions, these tenants are required to pay all expenses relating to the leased property and therefore the Company is not typically responsible for payment of expenses, such as maintenance, utilities, taxes and insurance associated with such properties. The Company has experienced an increase in its property expenses in recent years, due principally to tenant bankruptcies and defaults as well as the acquisition of operating properties.

Economic conditions in recent years led the General Partner to reexamine the Company's cash needs and investment opportunities. Tenant defaults and lease expirations caused rental revenues to decrease and property management and operating expenses to increase and led to expenditures to re-let. In addition, the availability of acceptable financing to refinance maturing debt obligations including the Company's Senior Unsecured Debt became increasingly scarce. Consequently the General Partner determined it was necessary to conserve cash and establish reserves from time to time. As a result, there was insufficient cash flow from operations to pay distributions to unitholders and such distributions were reduced and finally suspended.

By the end of the year 2000, net leases representing approximately 26% of the Company's net annual rentals from its portfolio will be due for renewal, and by the end of the year 2002, net leases representing approximately 40% of the Company's net annual rentals will be due for renewal. Since most of the Company's properties are net-leased to single, corporate tenants, it is expected that it may be difficult and time-consuming to re-lease or sell those properties that existing tenants decline to re-let or purchase and the Company may be required to incur expenditures to renovate such properties for new tenants. In addition, the Company may become responsible for the payment of certain operating expenses, including maintenance, utilities, taxes, insurance and environmental compliance costs associated with such properties, which are presently the responsibility of the tenant. As a result, the Company could experience an adverse impact on net cash flow from such properties.

As a consequence of the foregoing, the Company decided to raise funds through the Rights Offering to increase its assets available for investment, take advantage of real estate investment opportunities, further diversify its portfolio and mitigate against the impact of potential lease expirations. The Rights Offering was successfully completed during April 1995 and net proceeds of approximately \$107.6 million were raised for investment purposes. In order to enhance the Company's investment portfolio (and ultimately its asset values and cash flow prospects), the Company is seeking to acquire investments in undervalued properties, including commercial properties, land parcels, residential development projects and non-performing loans. Such properties may not be generating a positive cash flow in the near term; however, the General Partner believes that the acquisition of properties requiring some degree of management or development activity have the greatest potential for growth, both in terms of capital appreciation and the generation of cash flow. These types of investments may involve debt restructuring, capital improvements and active asset management and by their nature as under-performing assets may not be readily financeable. As such, they require the Company to maintain a strong capital base.

Expenses relating to environmental clean-up have not had a material effect on the earnings, capital expenditures, or competitive position of

the Company. Management believes that substantially all such costs would be the responsibility of the tenants pursuant to lease terms. While most tenants have assumed responsibility for the environmental conditions existing on their leased property, there can be no assurance that the Company will not be deemed to be a responsible party or that the tenant will bear the costs of remediation. Also, as the Company acquires more operating properties, its exposure to environmental cleanup costs may increase. The Company completed Phase I Environmental Site Assessments of certain of its properties by a third-party consultant. Based on the results of these Phase I Environmental Site Assessments, the environmental consultant has recommended that limited Phase II Environmental Site Investigations be conducted. The Company is seeking to coordinate with the tenants to attempt to ensure that they undertake any required investigation and/or remediation. As no Phase II Environmental Site Investigations have been conducted by the consultant, there can be no accurate estimation of the need for or extent of any required remediation, or the costs thereof.

Results of Operations

THREE MONTHS ENDED SEPTEMBER 30, 1995 COMPARED TO THREE MONTHS ENDED SEPTEMBER 30, 1994

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Gross revenues increased by approximately \$4,495,000, or 30.5%, during the three months ended September 30, 1995 as compared to the same period in 1994. This increase reflects approximate increases of \$2,479,000 in other income, \$2,447,000, or 979.7%, in other interest income, \$178,000, or 9.7%, in hotel operating income, and \$208,000, or 4.3%, in rental income partially offset by a decrease of approximately \$817,000, or 10.4%, in financing lease income. The increase in other interest income is primarily due to an increase in the Company's short-term cash investments as a result of the receipt of the Rights Offering proceeds and the investment in the Facility Agreement. The increase in other income is primarily due to the settlement of the Chipwich bankruptcy claim. The hotel operating revenues were generated by two hotels formerly leased to Integra, A Hotel and Restaurant Company. The Company has been operating these hotel properties through a third party management company since August 7, 1992. The decrease in financing lease income is primarily attributable to normal lease amortization and property sales. Due to the seasonal nature of the hotel properties, the hotel revenues for the three months ended September 30, 1995 are not necessarily indicative of the fourth quarter results.

Expenses decreased by approximately \$1,060,000, or 10.3%, during the three months ended September 30, 1995 compared to the same period in 1994. This decrease reflects decreases of approximately \$980,000, or 17.9%, in interest expense and \$354,000, or 28.4%, in property expenses, partially offset by increases of approximately \$178,000, or 10.7%, in hotel operating expenses, \$81,000, or 6.5%, in depreciation and amortization and \$15,000, or 2.2%, in general and administrative expenses. The decrease in interest expense is primarily attributable to normal loan amortization and reductions due to repayments of maturing balloon debt obligations, including the Senior Unsecured Debt, as well as the sale of encumbered properties. The hotel expenses were generated from the hotels mentioned previously.

Earnings before property transactions increased during the three months ended September 30, 1995 by approximately \$5,555,000 primarily due to increased interest income earned on the Rights Offering proceeds, other income from the settlement of a bankruptcy claim and decreased interest expense due to repayments of maturing debt obligations, partially offset by a decrease in financing lease income.

Gain on property transactions decreased by approximately \$62,000 during the three months ended September 30, 1995 as compared to the same period in 1994, due to the size and number of transactions.

During the three months ended September 30, 1995, the Company recorded a provision for loss on real estate of approximately \$612,000 as compared to a \$75,000 provision in the comparable period of 1994.

Net earnings for the three months ended September 30, 1995 increased by approximately \$4,957,000 as compared to the three months ended September 30, 1994. This increase was primarily due to increased interest income, other income from the settlement of a bankruptcy claim and decreased interest expense, partially offset by a decrease in financing lease income. Due to the seasonal nature of the Company's two hotel properties previously mentioned, results of hotel operations for the three months ended September 30, 1995 are not necessarily indicative of the fourth quarter results.

NINE MONTHS ENDED SEPTEMBER 30, 1995 COMPARED TO NINE MONTHS ENDED SEPTEMBER 30, 1994

Gross revenues increased by approximately \$6,829,000, or 14.9%, during the nine months ended September 30, 1995 as compared to the same period in 1994. This increase reflects approximate increases of \$4,346,000, or 409.0%, in other interest income, \$2,828,000 in other income, \$808,000, or 12.1%, in hotel operating income, and \$496,000, or 3.5%, in rental income, partially offset by a decrease of approximately \$1,649,000, or 6.8%, in financing lease income. The increase in other interest income is primarily due to an increase in the Company's short-term cash investments as a result of the receipt of the Rights Offering proceeds and the investment in the Facility Agreement. The increase in other income is primarily due to the settlement of the Chipwich and Be-Mac bankruptcy claims. The hotel operating revenues were generated by two hotels formerly leased to Integra, A Hotel and Restaurant Company. The Company has been operating these hotel properties through a third party management company since August 7, 1992. The decrease in financing lease income is primarily attributable to normal lease amortization and property sales. Due to the seasonal nature of the hotel properties, the hotel revenues for the nine months ended September 30, 1995 are not necessarily indicative of those expected for the remainder of 1995.

Expenses decreased by approximately \$1,956,000, or 6.3%, during the nine months ended September 30, 1995 compared to the same period in 1994. This decrease reflects decreases of approximately \$2,465,000, or 14.2%, in interest expense and \$285,000, or 9.2%, in property expenses partially offset by increases of approximately \$329,000, or 9.2%, in depreciation and amortization, \$407,000, or 7.8%, in hotel operating expenses, and \$58,000, or 3.0%, in general and administrative expenses. The decrease in interest expense is primarily attributable to normal loan amortization and reductions due to repayments of maturing balloon debt obligations, including the Senior Unsecured Debt, certain loan refinancings, as well as the sale of encumbered properties. The hotel expenses were generated from the hotels mentioned previously.

Earnings before property transactions increased during the nine months ended September 30, 1995 by approximately \$8,785,000 primarily due to increased interest income earned on the Rights Offering proceeds, other income from the settlement of bankruptcy claims and decreased interest expense due to refinancings and repayments of maturing debt obligations, partially offset by a decrease in financing lease income.

Gain on property transactions increased by approximately \$575,000 during the nine months ended September 30, 1995 as compared to the same period in 1994, due to the size and number of transactions.

During the nine months ended September 30, 1995, the Company recorded a provision for loss on real estate of approximately \$612,000 as compared to a \$387,000 provision in the comparable period of 1994.

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Net earnings for the nine months ended September 30, 1995 increased by approximately \$9,136,000 as compared to the nine months ended September 30, 1994. This increase was primarily due to increased interest income, other income from the settlement of bankruptcy claims and decreased

interest expense, partially offset by a decrease in financing lease income. Due to the seasonal nature of the Company's two hotel properties previously mentioned, results of hotel operations for the nine months ended September 30, 1995 are not necessarily indicative of those expected for the full year of 1995.

Capital Resources and Liquidity

Generally, the cash needs of the Company for day-to-day operations have been satisfied from cash flow generated from current operations. The cash flow generated from day-to-day operations (before payment of maturing debt obligations) has decreased in recent years, although it improved in 1994 and is continuing to improve in 1995 due to among other things the acquisition and foreclosure of certain operating properties and the repayment of debt. The Company has had to apply a larger portion of its cash flow to the repayment of maturing debt obligations. Cash flow from day-to-day operations represents net cash provided by operating activities (excluding working capital changes and non-recurring other income) plus principal payments received on financing leases as well as principal receipts on mortgages receivable reduced by periodic principal payments on mortgage debt.

The Company may not be able to re-let certain of its properties at current rentals. As previously discussed, net leases representing approximately 40% of the Company's net annual rentals will be due for renewal by the end of the year 2002. In 1995, seventeen leases covering twenty-six properties and representing approximately \$996,000 in annual rentals are scheduled to expire. The Company anticipates that thirteen of these twenty-six properties originally representing approximately \$656,000 in annual rental income have been or will be re-let or renewed for approximately \$671,000 in annual rentals. Eleven properties, with an approximate annual rental income of \$307,000, will be marketed for sale or lease when the current lease terms expire. Two properties with annual rentals of approximately \$33,000 were sold in 1995.

There were no distributions due to Unitholders for the nine months ended September 30, 1995. Distributions paid during the nine months ended September 30, 1995 totalled approximately \$88,000, representing distributions due to Unitholders who exchanged their limited partner interests during 1995. There were no distributions due to Unitholders for the nine months ended September 30, 1994. Distributions paid during the nine months ended September 30, 1994 totalled approximately \$1.8 million, representing distributions due to Unitholders for the fourth quarter of 1993 and to Unitholders who exchanged their limited partner interests during 1994.

During the nine months ended September 30, 1995 the Company generated approximately \$20.3 million in cash flow from day-to-day operations which excludes approximately \$3 million in interest earned on the Rights Offering proceeds which will be retained for future acquisitions. In addition, approximately \$2.6 million of non-recurring income, including approximately \$2 million from the Chipwich bankruptcy settlement, was recorded. During the comparable period of 1994, the Company generated approximately \$16.5 million in cash flow from day-to-day operations.

Capital expenditures for real estate, excluding new acquisitions, were approximately \$722,000 during the nine months ended September 30, 1995. During the comparable period of 1994, there were approximately \$1,244,000 of such expenditures.

In 1995 and 1996, the Company has approximately \$11.3 million of principal payments due each year on its Senior Unsecured Debt and approximately \$5.7 million and \$16.9 million of maturing balloon mortgages due, respectively. During the nine months ended September 30,

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1995, approximately \$14.9 million of balloon mortgages were repaid out of the Company's cash flow, including the scheduled payment due on the Company's Senior Unsecured Debt. During the comparable period of 1994, approximately \$15.9 million of balloon mortgages were repaid out of the

Company's cash flow, including the scheduled payment due on the Company's Senior Unsecured Debt. The Company will seek to refinance a portion of these maturing mortgages, although it does not expect to refinance all of them and may be required to repay them from cash flow and increase reserves from time to time, thereby reducing cash flow otherwise available for other uses. During the nine months ended September 30, 1995, net cash flow after payment of maturing debt obligations and capital expenditures but before creation of cash reserves was approximately \$4.6 million, excluding non-recurring income and interest earned on the Rights Offering proceeds which will be retained for acquisitions. After the creation of such reserves net cash flow for the nine months ended September 30, 1995 was approximately break-even. The Company's operating cash reserves are approximately \$17.5 million at September 30, 1995 which are being retained to meet maturing debt obligations and capitalized expenditures for real estate. The Company from time to time may increase its cash reserves to meet its maturing debt obligations, tenant requirements and other capital expenditures and to guard against scheduled lease expirations and other contingencies. As a result, the Company does not anticipate the payment of cash distributions to holders of Depositary Units in the near future. Rights Offering proceeds and related interest income are being retained for investment in undervalued properties including commercial properties, land parcels, residential development projects and nonperforming loans.

The Company has significant maturing debt requirements under the Note Agreements. As of September 30, 1995, the Company has \$33,923,329 of Senior Unsecured Debt outstanding. Pursuant to the Note Agreements, the Company is required to make semi-annual interest payments and annual principal payments. The interest rate charged on the Senior Unsecured Debt is 9.6% per annum. Under the terms of the Note Agreements, the Company deferred and capitalized 2% annually of its interest payment through May 1993. In May 1994 and 1995, the Company repaid \$10 million and \$11.3 million, respectively, of its outstanding Senior Unsecured Debt under the Note Agreements and principal payments of approximately \$11,308,000 are due annually from 1996 through the final payment date of May 27, 1998. As of September 30, 1995, the Company was in compliance with the terms of the Note Agreements.

The Note Agreements contain certain covenants restricting the activities of the Company. Under the Note Agreements, the Company must maintain a specified level of net annual rentals from unencumbered properties (as defined in the Note Agreements) and is restricted, in certain respects, in its ability to create liens and incur debts. Investment by the Company in certain types of assets that may be regarded as non-income producing, such as land or non-performing loans, is restricted under the Note Agreements. The holders of the Senior Unsecured Debt have agreed, however, to waive this restriction with respect to any capital raised by the Company in the Rights Offering.

The Note Agreements contain certain prepayment penalties which the Company would be required to pay if it extinguishes any portion of the outstanding principal prior to its annual due date. The Note Agreements require that such prepayment consist of 100% of the principal amount to be prepaid plus a premium based on a formula described therein. As of November 2, 1995 the premium required in order to prepay the Note Agreement in full would have been approximately \$2,578,000. Subject to negotiating favorable terms the Company may prepay in full the Senior Unsecured Debt. Prepayment would release the Company from certain covenants which restrict its operating and investment activities, including, among others, covenants relating to the level of net annual rentals from unencumbered properties and the ability to create liens and incur additional debt.

Sales proceeds from the sale or disposal of portfolio properties totalled approximately \$18.1 million in the nine months ended September 30, 1995. During the comparable period of 1994, sales proceeds totalled approximately \$11.7 million, including \$1.4 million of net proceeds from

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ended September 30, 1995, the Company received \$9.8 million of mortgage proceeds from the financing of its two apartment complexes located in Lexington, Kentucky. The Company intends to use property sales, financing and refinancing proceeds for new investments. In addition, the Company successfully completed its Rights Offering in April 1995 and net proceeds of approximately \$107.6 million were raised for investment purposes.

The Company entered into two joint ventures with unaffiliated coventurers in June 1994 for the purpose of developing luxury garden apartment complexes in Hoover, Alabama, and Cary, North Carolina. In the year ended December 31, 1994, the Company invested approximately \$5,500,000 in these joint ventures. During the nine months ended September 30, 1995, the Company invested approximately an additional \$470,000. In May 1995, the Company acquired approximately 248 acres of land for approximately \$3,044,000. The company intends to develop and construct 45 to 50 single-family detached luxury homes on this land. In August 1995, the Company invested approximately \$7.1 million by purchasing a portion of an unsecured Senior Term Facility Agreement. The borrower is Queens Moat Houses P.L.C., which is a United Kingdom based hotel operator with properties located in various countries in Europe.

The Company's cash and cash equivalents increased by approximately \$134.8 million during the nine months ended September 30, 1995, primarily due to Rights Offering proceeds, and the interest earned thereon, of \$114 million, sales proceeds net of property acquisitions and investments of approximately \$8 million and financing proceeds of approximately \$9.8 million. These funds are being retained for investment in undervalued properties including commercial properties, land parcels, residential development projects and non-performing loans.

The Company announced in 1987 its intention to purchase up to one million Units. On June 16, 1993 the Company announced it had increased the unit repurchase program to 1,250,000 units. As of September 30, 1995, the Company had purchased 1,037,200 Units at an aggregate cost of approximately \$11,184,000, and the Company may from time to time acquire additional Units.

Part II. Other information

Item 1. Legal Proceedings

In August 1994, three class action complaints against the Company were filed with the Delaware Court of Chancery, New Castle County, in connection with the Rights Offering, ALLAN HAYMES, I.R.A V. AMERICAN REAL ESTATE PARTNERS, L.P., AMERICAN PROPERTY INVESTORS, INC. AND CARL C. ICAHN AND STEVEN YAVERS V. AMERICAN REAL ESTATE PARTNERS, L.P., AMERICAN PROPERTY INVESTORS, INC. AND CARL C. ICAHN AND WILBERT SCHOOMER V. AMERICAN REAL ESTATE PARTNERS, L.P, AMERICAN PROPERTY INVESTORS, INC. AND CARL C. ICAHN (the "Complaints"). The Complaints have all been consolidated. The Complaints claim defendants have breached fiduciary and common law duties owed to plaintiffs and plaintiffs' class by self dealing and failing to disclose all relevant facts regarding the Rights Offering, and seek declaratory and injunctive relief declaring the action is properly maintainable as a class action, declaring the defendants have breached their fiduciary and other duties, enjoining the Rights Offering, ordering defendants to account for all damages suffered by the class for alleged acts and transactions and awarding further relief as the court deems appropriate. On April 7, 1995, defendants moved to dismiss the consolidated complaint as moot. On July 28, 1995, the parties submitted a stipulation of dismissal agreeing to dismiss the action as moot. The plaintiffs have reserved their right to make application to the Court for fees and expenses. On August 3, 1995, the Court signed an order dismissing the plaintiffs' claims with prejudice as moot. The Court retained jurisdiction with respect to any application filed by the plaintiffs for fees and expenses.

Item 6. Exhibits and Reports on Form $8\text{-}\mathrm{K}$

(a) Financial Data Schedule is attached hereto as Exhibit EX-27

EXHIBIT INDEX

Exhibit Description

EX-27 Financial Data Schedule

(b) Reports on Form 8-K

None

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

American Real Estate Partners, L.P. By: American Property Investors, Inc. General Partner

John P. Saldarelli Treasurer (Principal Financial Officer and Principal Accounting Officer)

Date: November 13, 1995

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